

Significant Savings Under the Umbrella



The Department of the Navy (DON) Information Technology (IT) Umbrella Program provides easy to use, pre-competited acquisition vehicles that give you better life-cycle prices, higher quality, timely delivery and guaranteed integration and interoperability with the standards-based technology you currently have in place. Contracts on the program are continually being revised to bring you the latest technology products and services at prices significantly discounted below market values with guaranteed compliance to industry standards — and many are priced substantially lower than GSA Schedule discounts. In these days of austere budgets the Umbrella Program can help you buy the technology refreshes you need, but thought you couldn't afford. Most importantly, savings can be used for the warfighting mission of the Department of Defense and DON.

Easy Ordering

The Umbrella Program employs a staff of technology experts who can assist you in an efficient, simplified acquisition process for Commercial-Off-the-Shelf (COTS) defined service solutions or Government defined capability (Statement of Work (SOW)). Buyers have access to multiple schedule holders and schedule categories. In addition, there is a five-year Blanket Purchasing Agreement (BPA) term, with no order limit. All prices are considered "not-to-exceed" and customers are encouraged to negotiate further discounts based on volume and current market conditions. In fact, we are pleased to help you negotiate additional discounts.

Decentralized Ordering

Local contracting offices can initiate proposal requests and place orders. The ordering office will provide guidance, access and support. We can also assist with contracting support if you need a contracting officer.

We have done all the work — all you have to do is call us for the easiest acquisition solution and best savings available — anywhere.

Program Features:

- Pricing substantially below retail and GSA Schedule prices
- Access to thousands of IT products and services
- Easy online ordering with the Government Purchase Card
- Easy access to customer support for large and small purchases
- Pre-negotiated contracts with top IT manufacturers and resellers
- DoD realizes Total Cost of Ownership (TCO) savings
- No more ordering mistakes
- Access to program managers to assist with complex or large volume purchases
- Improves tracking of IT purchases and life-cycle management
- Meets the DoD initiative to streamline the acquisition process and provide best-priced, standards-compliant IT
- Meets the Clinger-Cohen Act for IT Management Reform
- Continuous competition for customer purchases among leading companies

Web Sites

The DON IT Umbrella Program Web site is the preferred source for contract information, order status, downloadable copies of contract text and modifications. Visit us at www.it-umbrella.navy.mil.

Other sites offering assistance can be found at:

www.itec-direct.navy.mil

www.don-imit.navy.mil/esi

Who Can Order?

Authorized users include all DoD and generally DoD is defined as: all DoD Components and their employees, including Reserve Component (Guard and Reserve) and the U.S. Coast Guard mobilized or attached to DoD; other government employees assigned to and working with DoD; non-appropriated funds instrumentalities such as NAFL employees; Intelligence Community (IC) covered organizations to include all DoD Intel System member organizations and employees, but not the CIA nor other IC employees unless they are assigned to and working with DoD organizations; DoD contractors authorized in accordance with the FAR; and authorized Foreign Military Sales. Please check with a DON IT Umbrella Program customer service representative to verify eligibility.

Please go to page 48 for a list of DON IT Umbrella Program contracts and BPAs.